

Results presentation – first half of 2016

VP Bank Group in figures

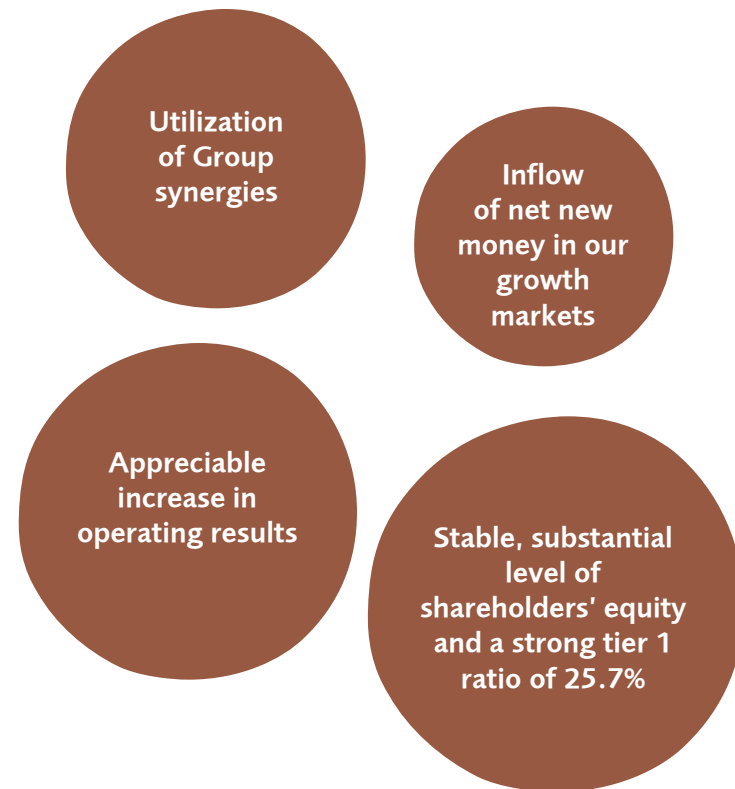


Profile & summary

Profile as at 30 June 2016

Total shareholders' equity	CHF 890.0 million
Net income	CHF 24.4 million
Headcount	735 (FTE)
Client assets	CHF 39.8 billion

Summary as at 30 June 2016



VP Bank Group – summary for the first half of 2016



Growth in line with strategy

- Expansion of client advisor team
- Inflow of net new money in our growth markets

Strong operative performance

- Utilization of Group synergies
- Further development of front-office activities

Secure and stable Bank

- High level of liquid assets
- Solid shareholders' equity
- Strong tier 1 ratio

VP Bank in the first half of 2016 (1/2)

**Group net income
CHF 24.4 million**

- Expansion of front-office activities and positive inflow of net new money in our growth markets
- Cost base significantly reduced thanks to synergies
- Challenging market environment

**Cost/income
ratio
68.9%**

**Headcount
(FTEs)
735**

**Net new money
CHF -0.2 billion**

**Client assets
under management
CHF 34 billion**

VP Bank in the first half of 2016 (2/2)

- Risk-weighted assets reduced
- Bank counterparty risk significantly reduced
- Strengthened liquidity
- Additional share buyback programme launched

Tier 1 ratio
25.7%

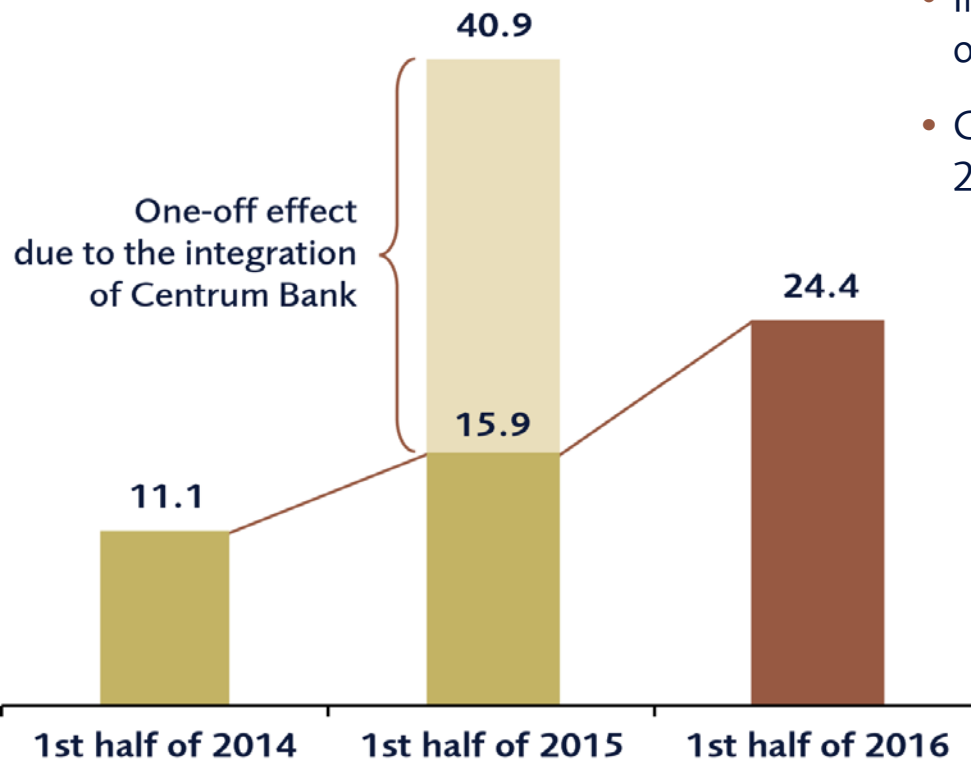
Shareholders' equity
CHF 890 million

Standard & Poor's rating
A-/Stable/A-2

Conversion of bearer shares into registered shares A

Adjusted Group net income rises

in CHF million



- Increase in Group net income over the last three years
- Growth of 53.2% in the first six months of 2016, excluding the effects of acquisitions

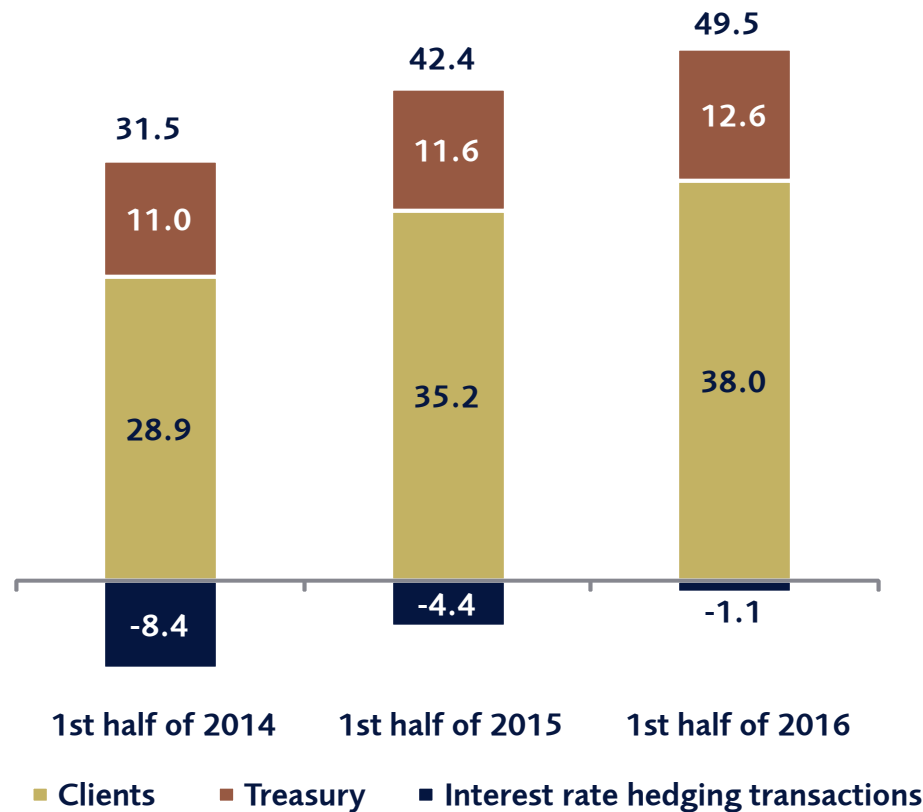
Income statement

in CHF million

	1st half of 2014	1st half of 2015	1st half of 2016
Gross income	110.5	172.5	129.8
Operating expenses	-84.5	-96.8	-89.4
Depreciation and provisions	-15.1	-36.5	-12.1
Taxes	0.1	1.7	-3.9
Group net income	11.1	40.9	24.4

Interest business

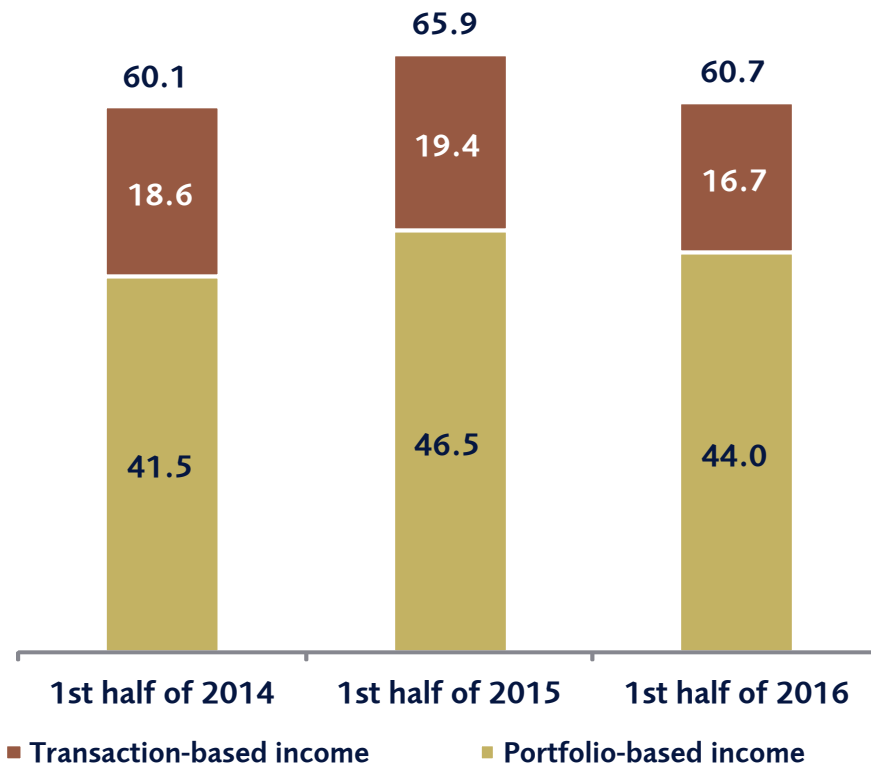
in CHF million



- Volume increase in client lending and expansion of margins
- Negative interest rate and decrease in client deposits
- Optimisation of balance sheet's risk/return profile due to negative interest rates

Commission business and services

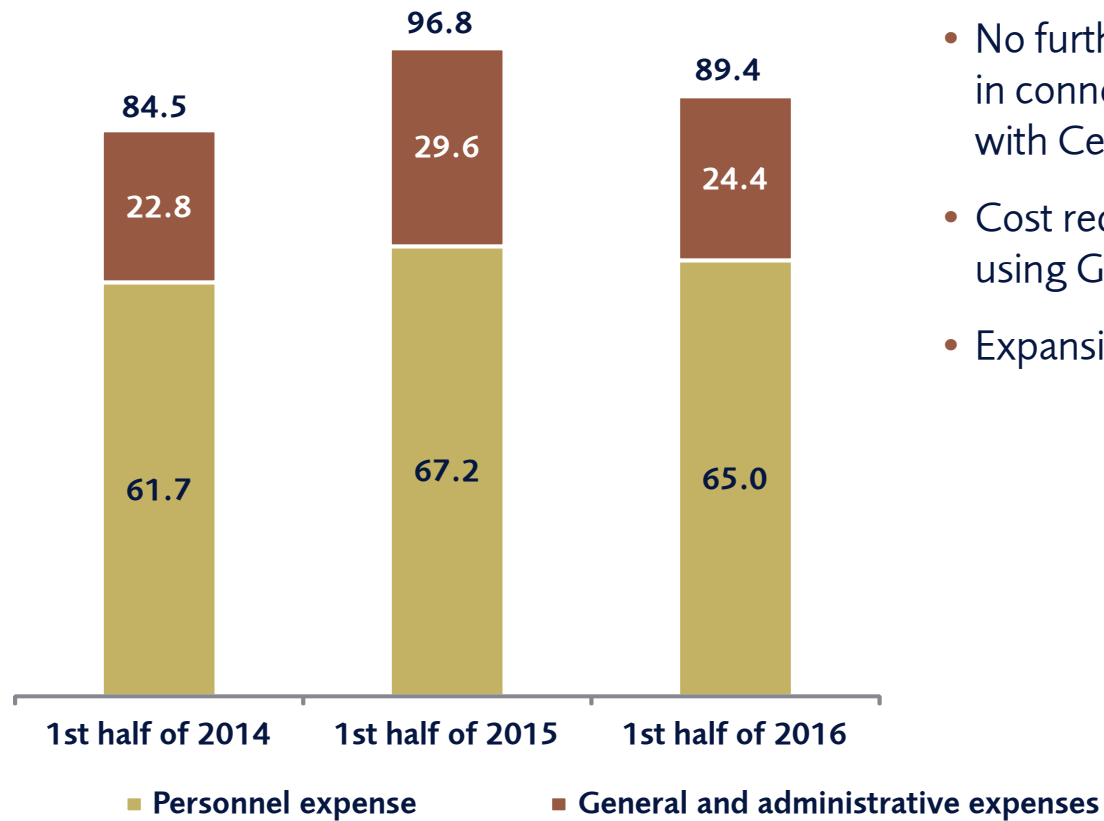
in CHF million



- Tense financial markets and lower risk appetite among clients during the first half of the year
- Decreasing number of client transactions led to lower net income from the securities business
- Positive development of fund management fees

Operating expenses

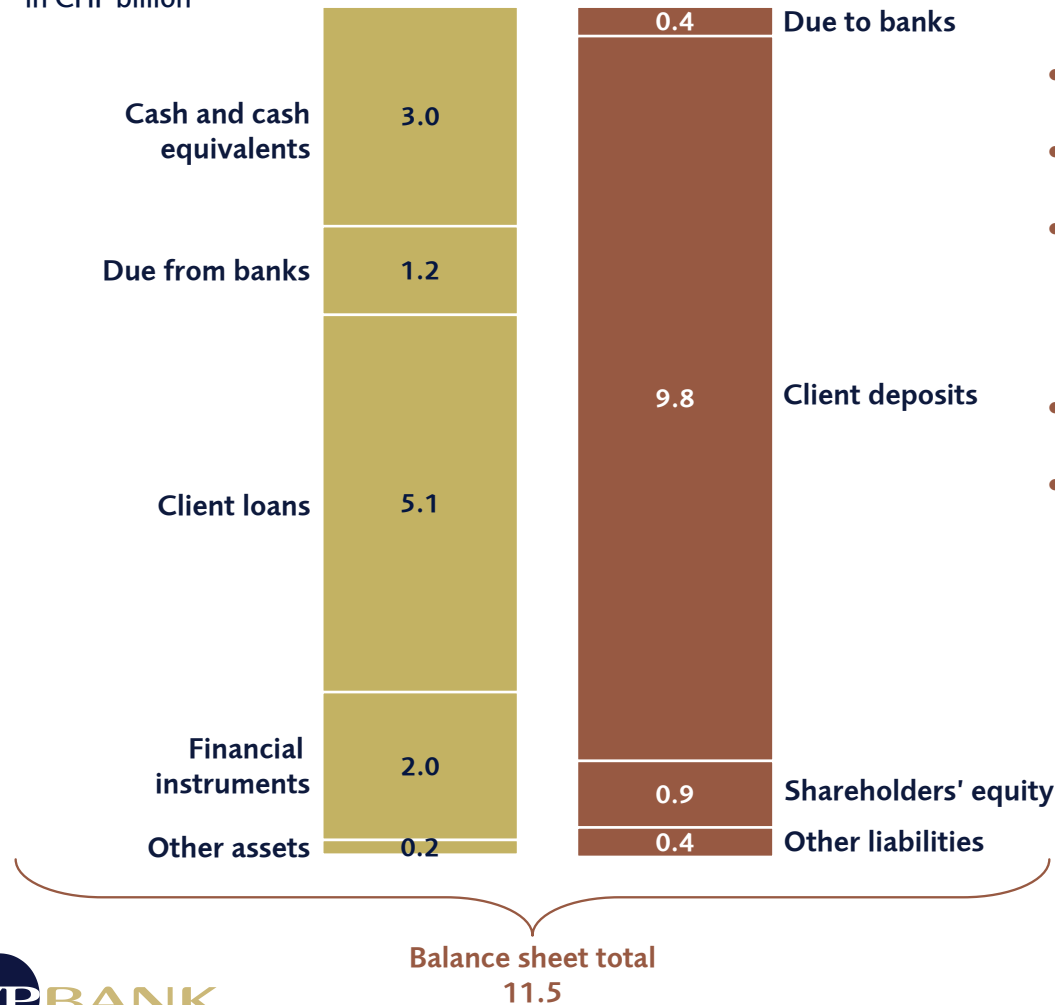
in CHF million



- No further integration costs in connection with the merger with Centrum Bank
- Cost reduction as a result of using Group synergies
- Expansion of front-office activities

Sound balance sheet as at 30 June 2016

in CHF billion



- Reduction of balance sheet total
- Increase in client lending
- High level of liquid assets and significant decrease in amounts due from banks
- Reduction of client deposits
- Further reduction of risk-weighted assets

Strong balance sheet ratios

	31.12.2014	31.12.2015	30.06.2016
Balance sheet total in CHF billion	11.2	12.4	11.5
Risk-weighted assets in CHF billion	4.2	3.7	3.5
Equity in CHF million	868.5	918.1	890.0
Core capital in CHF million ¹	860.5	911.2	902.0
Tier 1 ratio ¹	20.5%	24.4%	25.7%
Leverage ratio ²	7.7%	7.0%	7.4%
Loan-to-deposit ratio ³	44.2%	46.5%	51.9%
Non-performing loans ⁴	0.3%	0.4%	0.5%

¹ 2015 and 2016: calculations based on Basel III framework; 2014: calculation based on Basel II framework.

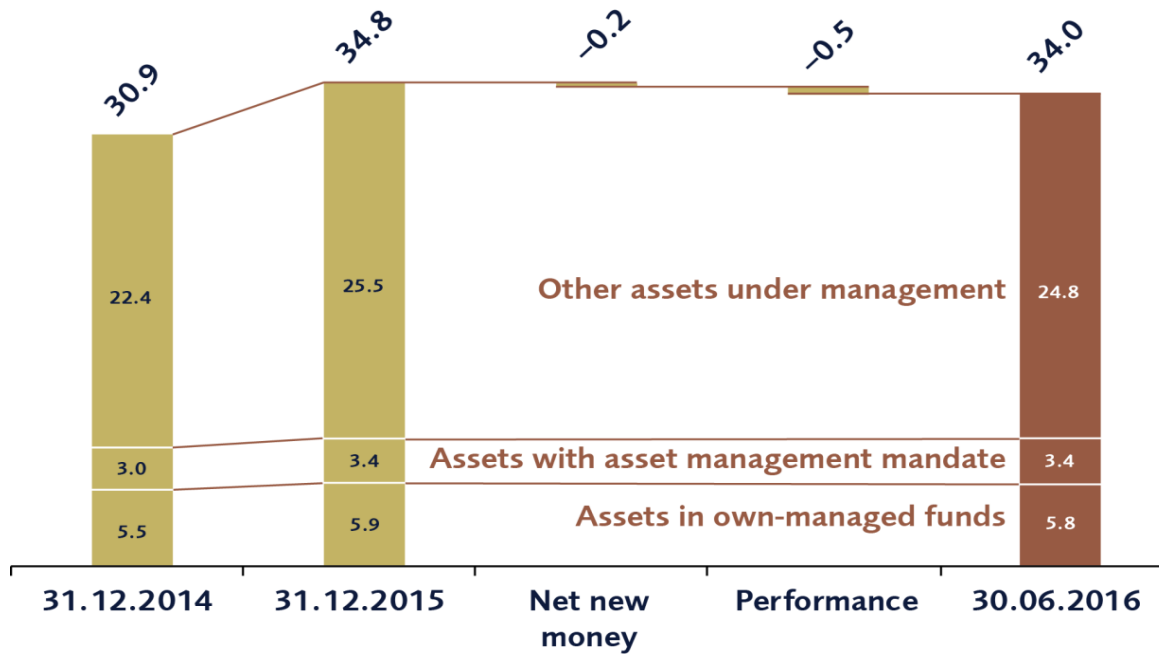
² Ratio of allocable shareholders' equity to balance sheet total.

³ Ratio of client deposits to client loans.

⁴ Ratio of non-performing loans to client loans.

Slight decline in client assets under management

in CHF billion



- Positive development of inflow of net new money
- Significant inflows in Asia and for fund services
- Outflows in Europe due to regulatory environment
- Decline in client deposits in the balance sheet had a partially negative effect on the inflow of net new money

Segment overview as of 30 June 2016

	Client Business Liechtenstein	Client Business International	Corporate Center	Group
Business volume in CHF ¹	27.9 billion	11.3 billion	–	39.1 billion
Net new money in CHF	–0.3 billion	0.1 billion	–	–0.2 billion
Pre-tax net income in CHF	47.3 million	4.3 million	–23.3 million	28.3 million
Gross margin in base points ²	63	61	–	–
Headcount in FTEs	170	239	326	735

¹ Client assets under management and client loans.

² Gross income divided by average business volume.

Contact address and agenda

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Agenda

- Annual results 2016, media and analysts conference: 07 March 2017
- Annual general meeting of shareholders 2017: 28 April 2017
- Ex-dividend date: 03 May 2017
- Record date: 04 May 2017
- Dividend payment: 05 May 2017
- Semi-annual results 2017: 22 August 2017

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